

Message Text

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13

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 EUR-06 (ISO) W

----- 043724

P R 210900Z MAR 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1395

AMEMBASSY KUWAIT

AMEMBASSY BEIRUT

AMEMBASSY BONN

LIMITED OFFICIAL USE ABU DHABI 0312

EO 11652: NA (DECON JULY 1, 1974)

TAGS: BEXP, TC, US GW

SUBJ: DESALINATION EQUIPMENT TENDER FOR ABU DHABI

REF: A. ABU DHABI 0295 NOTAL

B. ABU DHABI 0265 NOTAL

C. ABU DHABI 0069 NOTAL

1. EMBASSY INFORMED MARCH 21 BY RELIABLE SOURCE THAT ADG AND ITS WATER CONSULTANTS AFTER DISCUSSING SHAIKHDOM'S IMMEDIATE NEED FOR ADDITIONAL DESALTING CAPACITY, HAVE CONCLUDED THAT ON BASIS EXPERIENCE AND SPECIFICATIONS US FIRM AEROJET-GENERAL CORP. 9100 EAST FLAIR DRIVE, EL-MONTE, CALIFORNIA 91734, TEL: 213-288-7250 STANDS EXCELLENT CHANCE, IF IT SUBMITS BID OF BEING AWARDED CONTRACT FOR SUPPLY OF 2X3 MGD DESALTING UNITS. CONSULTANTS BELIEVE, PERHAPS ON BASIS KNOWLEDGE OF FIRM'S PAST MODUS OPERANDI THAT AEROJET WOULD PROBABLY TENDER IN JOINT VENTURE WITH GERMAN FIRM, DEMAG.

2. AUDOC REQUESTED BRING THIS INFO AND ALSO THAT CONTAINED REFTELS TO ATTENTION AEROJET. PLS ADVISE COMPANY THAT TENDER DOCS WILL BE AVAILABLE IN ABU DHABI FOR PURCHASE APRIL 4, AND BIDDING CLOSES JUNE 4, 1974. EMB STRONGLY RECOMMENDS COMPANY TAKE ADVANTAGE OF THIS FAVORABLE EXPORT
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OPPORTUNITY.

GRIFFIN

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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